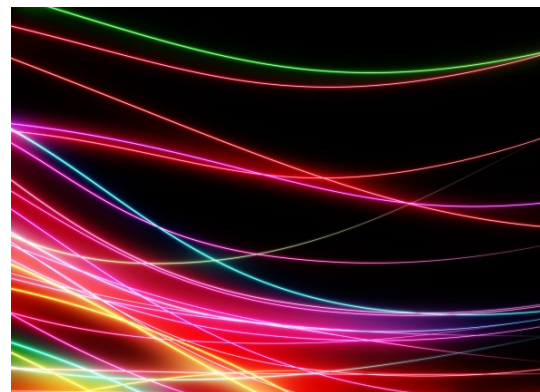
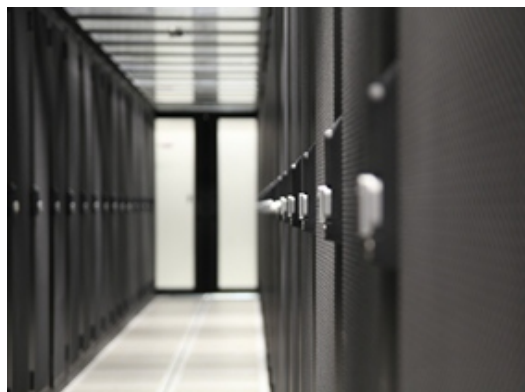




Neo Telecoms

Infrastructures Operator

Datacenter. Telecoms. Cloud



GROUPE NEO TELECOMS Presentation

Monday, April 16, 2012

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Key numbers

- **GROUPE NEO TELECOMS, created in 2003 in Paris**
- **Profitable with 20% annual growth since 2003**
- **Turnover 2011 : 18M€**
- **First IPv6 French Operator, Second IPv4 French Operator
(renesys stats april)**
- **Second Optic Fiber Operator in Paris Area**
- **National Operator of datacenters**
- **More than 400 customers in Finance, ISP, Operators, Medias,
Services**

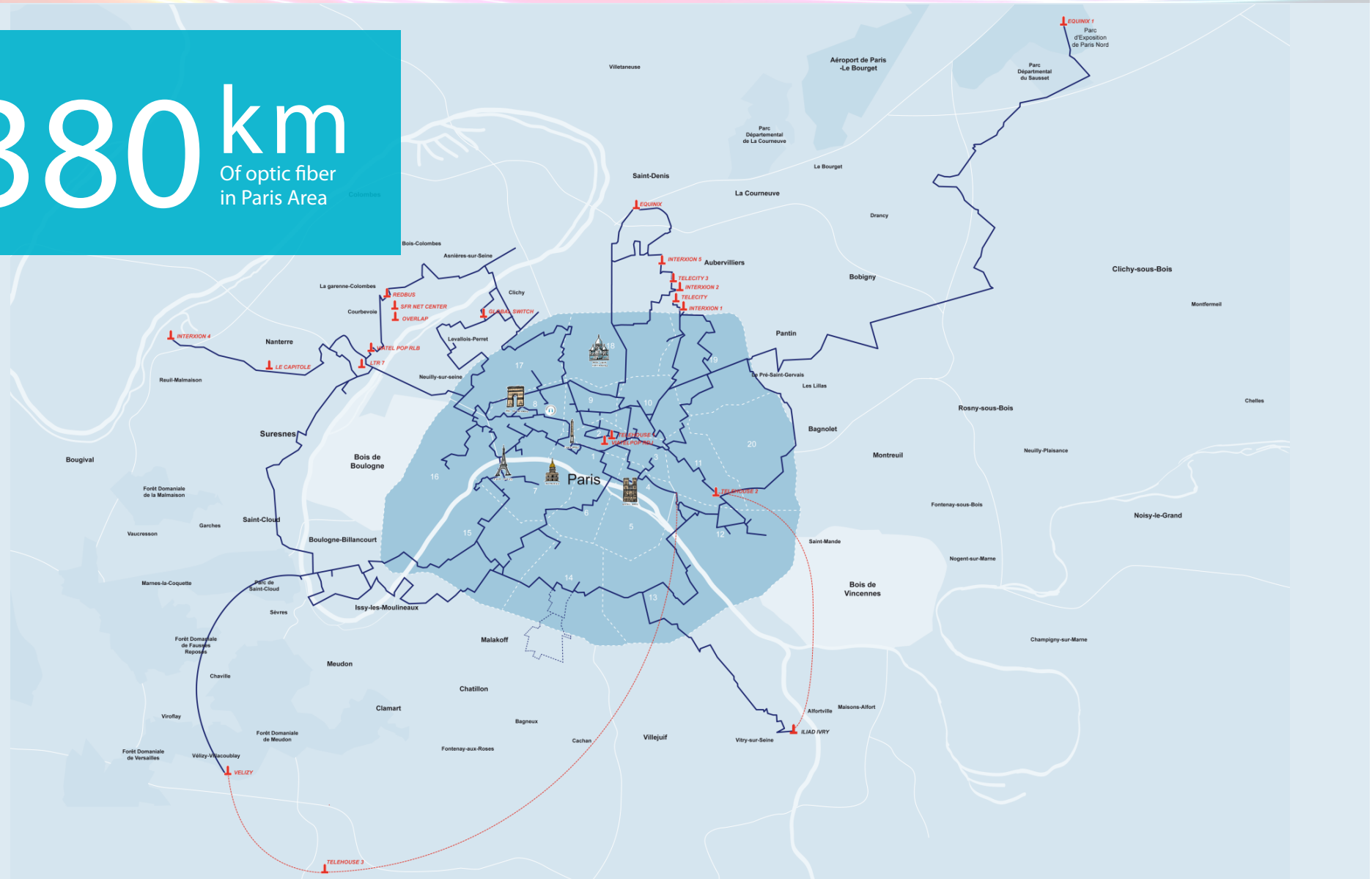
An Offer of services complete and complex

Neo Telecoms offers a complete offer of IT infrastructure services:

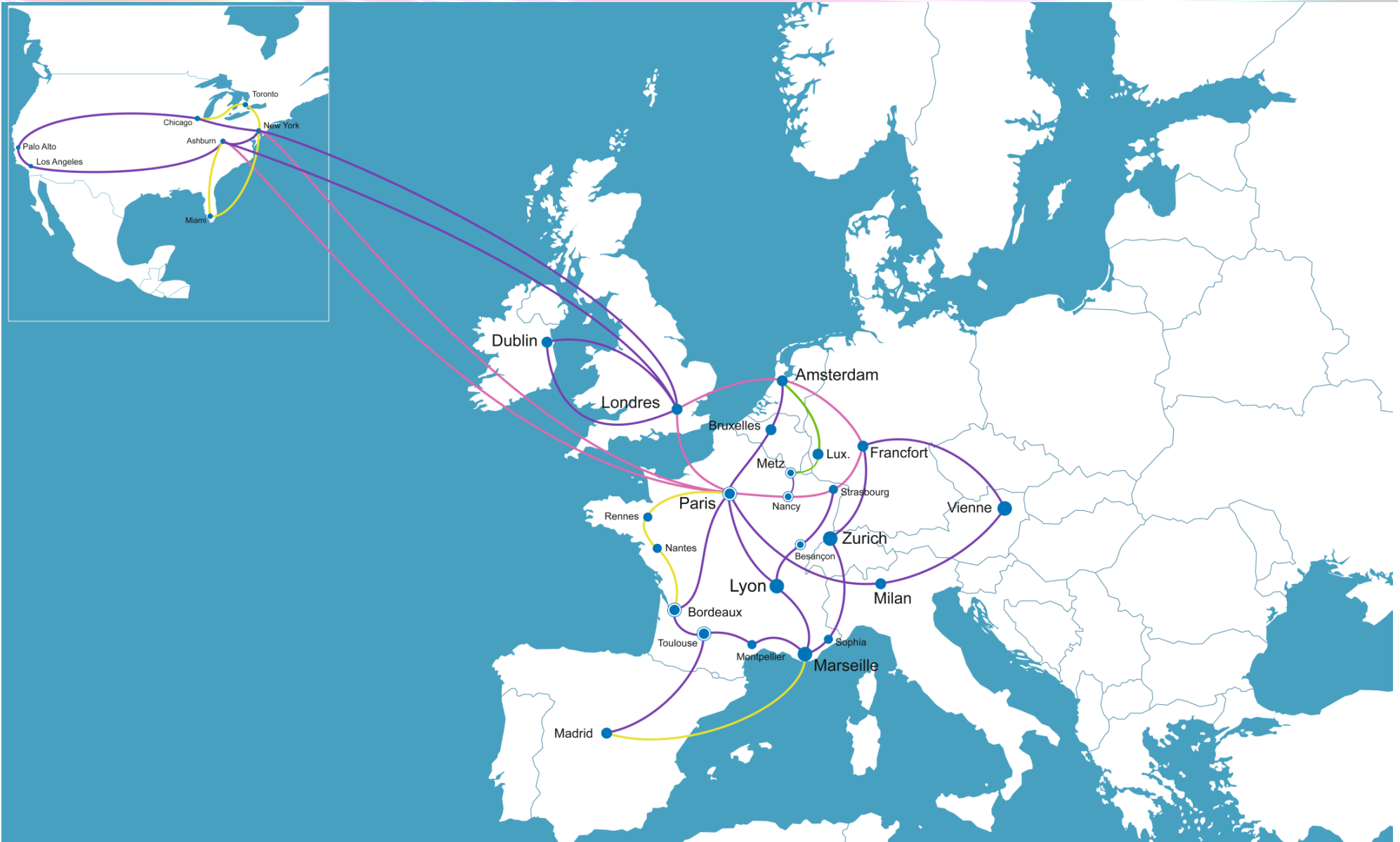
- ☐ **Optic Fiber loops**
- ☐ **IP Connectivity**
- ☐ **Hosting in 7 Datacenters in France**
- ☐ **Storage on demand**
- ☐ **Telecoms and Networking Equipments**

Metropolitan Network Map

380 km
Of optic fiber
in Paris Area



IP International Backbone



IP Connectivity Services

Neo Telecoms offers Ethernet Transport and IP Services:

- IP Transit : Second French Operator of IP Transit
- Neo Man : Ethernet Service Transport MPLS (EoMPLS) Metropolitan between datacenters available in many important cities of France
- Neo Wan : Ethernet MPLS Service International interconnecting the main Traffic Exchange points in Europe and America
- Neo BGP : engineering service offering the installation and operation of core routers using BGP
- IP Defender : security service against DDoS attacks

Datacenters



Latest generation datacenters providing power, security and network services through a national coverage.

7
Neo Center

Why Neo Telecoms is here today ?

- We are French : The first regulator to ask for peering information is French
- We are impacted : As one of the largest one in France, we are directly impacted
- We can explain our job to the French Regulator : No language barrier, we are both in the same city, and we can meet easily

We don't want to see this !

- If we don't communicate with our regulator : This can break things 😊



We don't want to see this

